

# The MATH of Re-Orders ALONE (residual income = financial freedom!)

When you...	In 1 year, you PROFIT...	After 5 years (not including interest), that's...
Have 13 customers re-ordering \$600/year	\$3,120 	\$15,600  Home Renovation
Have 100 customers re-ordering \$600/year	\$24,000 	\$120,000  4 Years of College
Are a Director with 10 unit members (you +9) who each have 13 customers re-ordering \$600/year	$\$5,070 + 3,120 = \$8,190$ (based on 13% unit commission + \$3,120 from your personal customers)  All of Your Family's Groceries & Eating Out for a Year	\$40,950  1 Year of Retirement
Are a Director with 10 unit members (you +9) who each have 100 customers re-ordering \$600/year	$\$39,000 + \$24,000 = \$63,000$ (based on 13% unit commission + \$24,000 from your personal customers)  Down Payment	\$315,000  PAID OFF or ½ way PAID OFF!

## Examples of \$600 in reorders are...

- Repair Set; 3 times a year
- Miracle Set, foundation, primer, eye makeup remover, mascara, and 2 lip glosses; 3 times a year

## 100 reordering customers is...

- 8 new reordering customers per month
- Power Start each month (30 faces in 30 days) = average 2 skincare classes per week. If just 1/3 of those 30 faces become reordering customers, you will exceed your 8 per month and 100 per year!