

Great Start

# CONSULTANT CASH CALCULATOR

TRACK YOUR FIRST 4 MONTHS IN MARY KAY

**EARN ULTIMATE (\$150 VALUE) AND/OR ESSENTIAL (\$100 VALUE) BONUS BUNDLES IN YOUR FIRST 4 MONTHS**  
 ENTER YOUR ORDERS FOR EACH MONTH (MONTH 1: AGREEMENT MONTH)

	W/S	VALUE OF BONUSES
MONTH 1	_____	_____
MONTH 2	_____	_____
MONTH 3	_____	_____
MONTH 4	_____	_____
<b>TOTAL:</b>	_____	_____

**UNLIMITED \$220 BONUS BUNDLES FOR TEAM BUILDING**  
 EARN \$220 IN BONUS BUNDLES FOR EVERY QUALIFIED TEAM MEMBER (\$600+) IN YOUR FIRST 4 MONTHS

NAME	W/S
_____	_____
_____	_____
_____	_____
_____	_____
<b>TOTAL BONUS VALUE:</b>	_____

**TEAM COMMISSION**  
 RECEIVE A COMMISSION WHEN YOU HAVE 3+ ACTIVE TEAM MEMBERS

IF YOU QUALIFY WITH 3 ACTIVE TM, ADD UP YOUR TEAM'S ENTIRE WHOLESALE ORDER INCLUDING YOURS TO GET YOUR % OF COMMISSION PAID ON YOUR TEAM'S ORDER FOR THE SAME CALENDAR MONTH

1	_____	_____
2	_____	_____
3	_____	_____
4	_____	_____
5	_____	_____

**YOUR ORDER:** \_\_\_\_\_

**TOTAL TEAM PRODUCTION:** \_\_\_\_\_

Less than \$1000: 4%  
 \$1000-\$1799: 6%  
 \$1800 and up: 8%

**Increase in % when you have 3+ active**

**TOTAL:**

**15 DAY BONUS**  
 RECEIVE \$129 COLOR BONUS IF YOU ORDERED \$600 W/S IN YOUR FIRST 15 DAYS

**\$132.50**

CIRCLE IF YOU RECEIVED THE COLOR BONUS

**EARN \$100 STAR TEAM BUILDER BONUS**  
 RECEIVE \$100 FOR PROMOTING YOURSELF TO THE STAR TEAM BUILDER LEVEL (3 ACTIVE TEAM MEMBERS)

TEAM MEMBER NAME	1ST ORDER
_____	_____
_____	_____
_____	_____

**\$100**

CIRCLE IF YOU RECEIVED THE STB BONUS

**\$50 TEAM BUILDING BONUS**  
 YOU RECEIVE \$50 FOR EACH NEW PERSONAL QUALIFIED TEAM MEMBER (\$600+ ORDER) IN YOUR FIRST 4 MONTHS. WORK ON YOUR PEARLS OF SHARING TO MAX OUT THESE BONUSES.

NAME	W/S
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____

**TOTAL (# QUALIFIED X \$50) =** \_\_\_\_\_

**GRAND TOTAL**

TOTAL ALL OF THE BOXES TO CALCULATE YOUR ESTIMATED INCOME ASSUMING 100% USED FOR PROFIT

*Pearls*  
OF SHARING

**YOU WILL BE EARNING YOUR PEARLS WHILE YOU COMPLETE THESE BONUSES!**

	X YOUR CAREER SURVEYS
Earn your pearl earrings by doing your first 5 career surveys and/or guests to meeting	1 2 3 4 5
Earn your pearl bracelet with your next 5 career surveys and/or guests to meeting	6 7 8 9 10
Earn your pearl necklace with your next 5 career surveys and/or guests to meeting	11 12 13 14 15
Earn your bonus once you complete your next 5 career surveys and/or guests to meeting totaling 20 in your first 4 month Mary Kay!	16 17 18 19 20